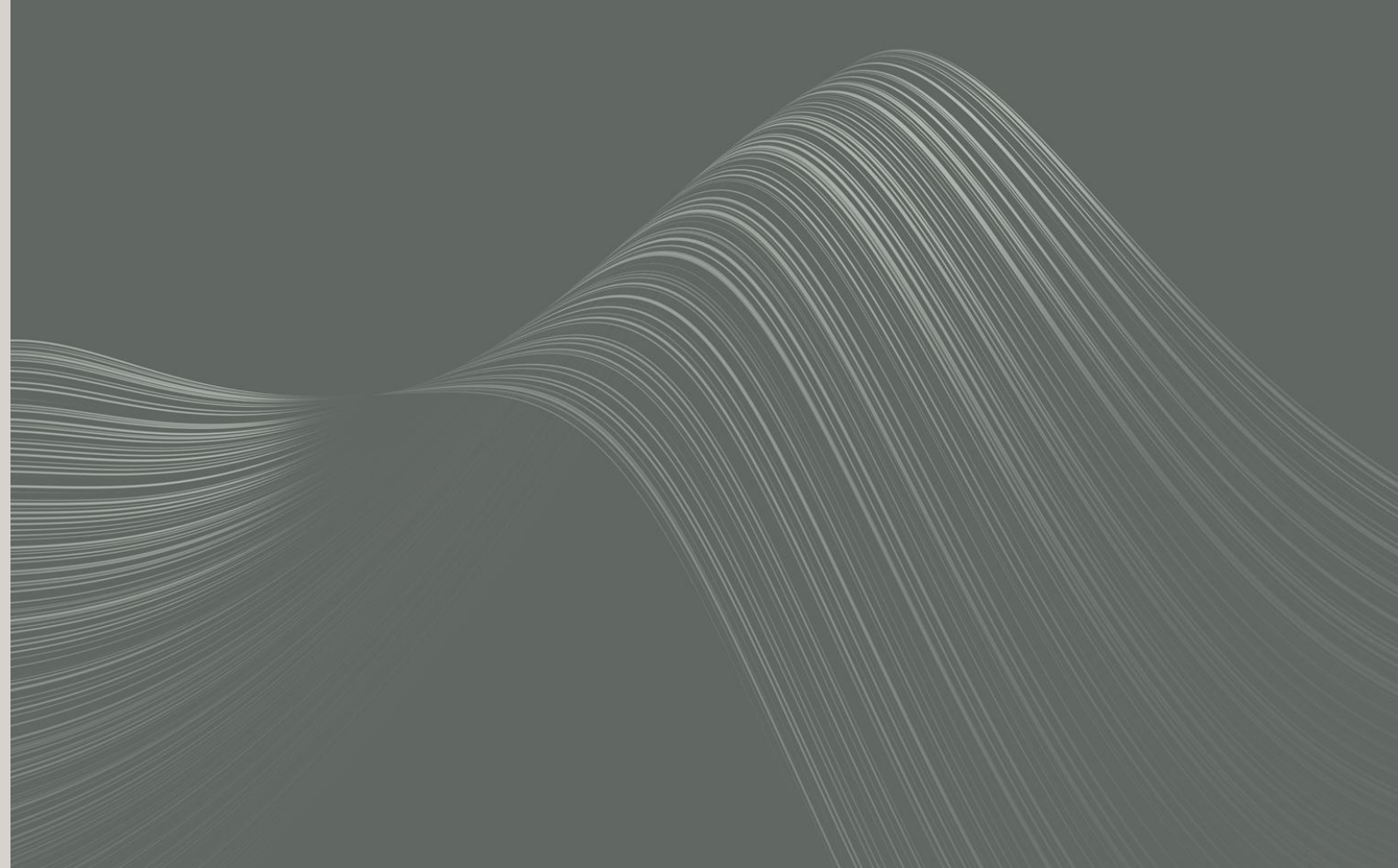


Pien Oosterman

April 2021



I flow, you flow, we flow

KWIEN

&

PIEN



3 psychological human basic needs

ABILITY



CONNECTEDNESS



AUTONOMY





CUSTOMERS



LEADERSHIP



PROJECT



TEAM

01 CUSTOMER

“QUALIFY YOUR PROSPECT
BEFORE IT BECOMES A
CUSTOMER”



02 PROJECT

“CREATE A PREDICTABLE WAY OF WORKING”



03 TEAM

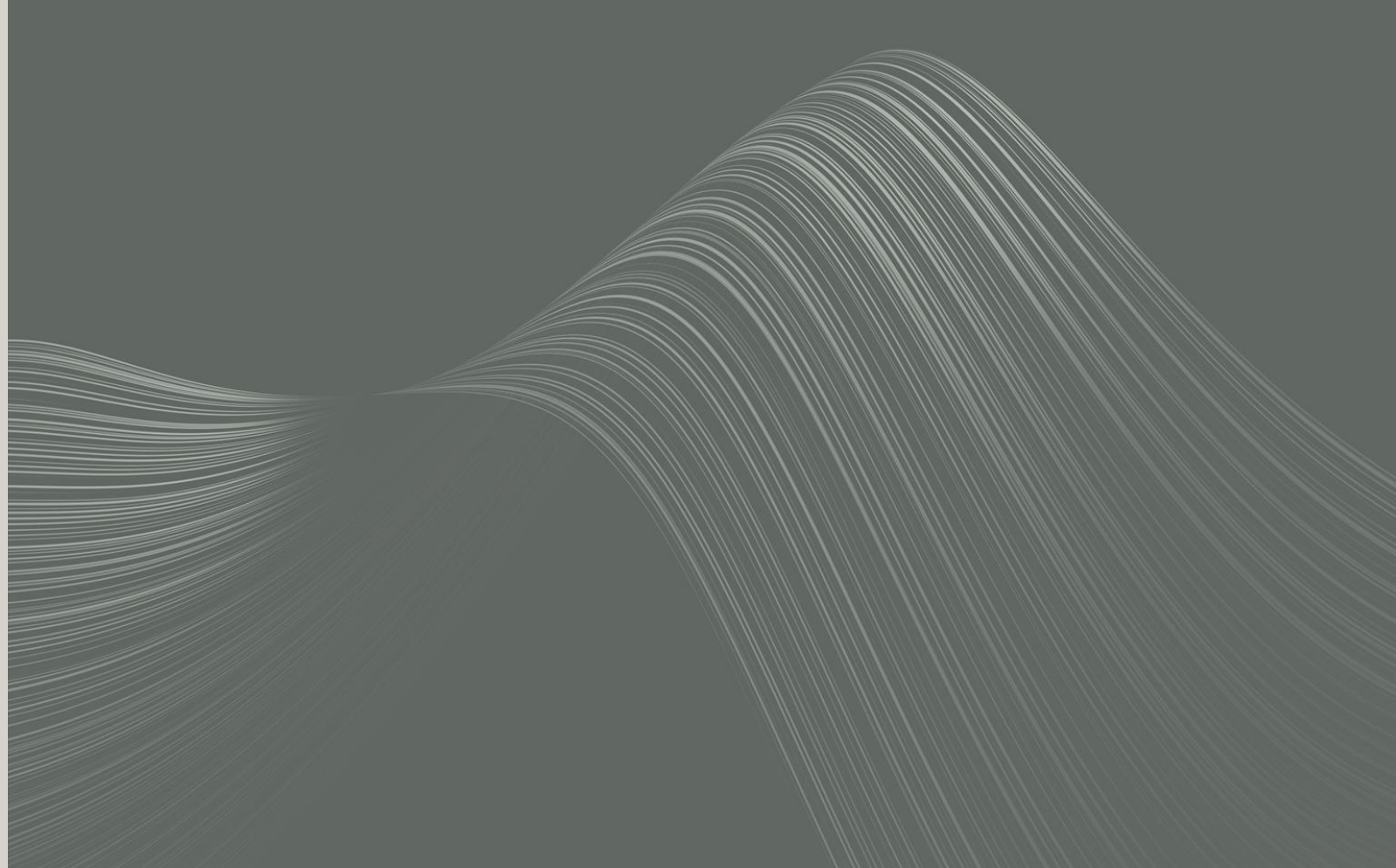


“CONNECTEDNESS IS THE FUNDAMENTAL
FOR TRUST, EMPATHY, INVOLVEMENT
AND OWNERSHIP”

04 LEADERSHIP

“GIVE DIRECTION AND
EMPOWER THEM
TO GROW AND EXCEL”





I flow, you flow, we flow